



# MICHAEL ZIMMERMAN

PARTNER

## PROFESSIONAL EXPERIENCE

Atlantic Retail Investment Services	2014–present
Calkain Companies	2011–2014
RJS Realty	2010–2011
Marcus & Millichap	2004–2010

## EDUCATION

San Diego State University — B.A.

## ACCOMPLISHMENTS

- Specialization in the brokerage of net-leased single tenant and small multi-tenant strip centers, with a focus on sellers who want to capture the 1031 (tax deferred) exchange market
- Successfully advised and represented private, public and institutional clients with the acquisition and disposition of over \$600 million in transactions throughout Florida and the southeastern United States
- Successfully closed on investment grade tenants such as: McDonald's, Walgreens, CVS, Panera, TD Bank, Wells Fargo, Mattress Firm, Wawa, O'Reilly Auto Parts, Starbucks, and Bank of America

## RECENTLY COMPLETED SALES

- Mattress Firm & T-Mobile - Mount Dora, FL  
\$3,250,000 - 6.74%
- Mattress Firm - Mount Prospect, IL  
\$2,630,000 - 6.56%
- Pollo Tropical - Coral Springs, FL  
\$2,975,000 - 4.20%
- Wawa - Orlando, FL - \$3,888,888 - 4.50%
- Dollar General - Chesterland, OH  
\$1,603,672 - 6.40%
- SunTrust - Estero, FL - \$5,000,000 - 4.38%
- BB&T - Port St. Lucie, FL - \$4,150,000 - 4.41%



## AFFILIATIONS



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Investment Sales Office

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Boston | Chapel Hill | Charlotte | Jupiter | Los Angeles | Pittsburgh

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